

Salolampi Foundation

ANNUAL REPORT 2022



SALOLAMPI
FOUNDATION

SALOLAMPI FOUNDATION | 2022 ANNUAL REPORT

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COVER PHOTO CREDIT @CLV

MISSION

The Salolampi Foundation is committed to sustaining the Finnish language and culture. We provide scholarships and program support to Salolampi Finnish Language Village, enhancing and expanding villagers' knowledge of and passion for Finnish language and culture.

VISION

To transform minds, provide global perspectives, and keep Finnish culture relevant and alive for all generations.



Mission + Vision Statement

The Salolampi Foundation is a 501(c)(3) non-profit corporate entity under Minnesota Statutes and has been established and operated exclusively for charitable and educational purposes.

PRESIDENT'S STATEMENT

Dear Salolampi Foundation Friends,

When COVID-19 took us all by surprise in 2020, none of us knew what the future would hold for Salolampi Finnish Language Village or the Salolampi Foundation. But with the Finnish spirit of *sisu* and a shot of American resilience, three years later we can report that Salolampi is back stronger than ever.

As we prepare to celebrate 30 years of Salolampi at its Turtle River Lake site, behind the scenes, the board of the Salolampi Foundation has been busy laying the groundwork for Salolampi's next 30 years. This has included a renewed focus on the partnership between Salolampi Foundation and Concordia Language Villages under the leadership of CEO Mary Kosir. By working together in the Finnish cooperative spirit, we can make the Salolampi experience more accessible to villagers of all ages.

The accessibility of Salolampi continues to be the Foundation's primary focus. We have three goals for the next year: to continue to raise annual funds through the scholarship appeal, to reinvigorate Salolampi's Sampo planned giving program to reach our long-term fundraising goal of \$2 million in endowment funds, and communicate more clearly and more frequently with our Salolampi community. I extend my sincerest gratitude to each and every one of you who has dedicated time, resources, and unwavering support to the preservation of Finnish language and culture through your involvement with Salolampi Foundation.

Your commitment, whether through generous donations or the selfless contribution of your time as work weekend volunteers, phonathon callers, or Salolampi Finn Fest representatives, is the cornerstone of our success.

It is through your collective dedication that we are able to provide educational opportunities and cultural experiences that shape a more connected and enriched global community. Suurkiitos.



AINO WHEELER

President, Salolampi Foundation, 2023

MESSAGE FROM OUR DEAN

This summer at Salolampi was one of joy, relaxation, friendship, and support for all things Finnish. It was an opportunity to leave behind the distractions of daily life and focus on the people and experiences in our beautiful surroundings. From site upgrades to a staff that was particularly adept at creating Salolampi magic, we are full of gratitude for a rewarding and memorable six weeks.

Some highlights included a high number of returning staff, which made it easier to bring new staff members into the fold, several new activities including Finnish Sign Language and a Moomin-themed week, and a renewed focus on collaboration. Another post-pandemic favorite that returned this summer was our ability to get to know our CLV neighbors. Our staff and villagers were able to share our Finnish culture and language with our Danish and Norwegian neighbors, who eagerly took to speaking Finnish with us. Our four-week villagers were also able to participate in a fiesta at the Spanish village, complete with food, movies, games, dancing, and the joy of interacting with villagers from other villages.

Looking ahead to summer 2024, we are looking forward to a continuing upward trend in the quality of programming and staff and the number of villagers. We are anticipating adding new activities and thematic programming and once again meeting new and old friends. Thanks to everyone who supports our village and villagers!



JENNIFER JENNA
PULJU PORTER

Dean, Salolampi Language Village, 2023

2022 BOARD OF DIRECTORS

- Mark Kellahe – President
- Aino Wheeler – President-Elect
- Paavo Taipale – Treasurer
- Katie-Rose Imbriano – Secretary
- John Hanson – Past President
- Sara Ahlgren Bogie
- Richard Castro
- Linda Warpula Davis
- Ceridwen Koski
- Steve Leppälä
- Ashley Aili Lund
- Eric Mäki
- Heidi Marttila-Losure
- Jennifer Porter
- Kaisa Taipale

Ex-Officio Members

- Amy *Iida* Tervola Hultberg – Dean, Salolampi Finnish Language Village
- Jennifer *Jenna* Pulju Porter – Dean, Salolampi Finnish Language Village
- Mary Maus Kosir – Executive Director, Concordia Language Villages
- Amanda *Fie* Hand – Group Leader, Concordia Language Villages

**Bolded text denotes member of Executive Committee*

HISTORY OF THE FOUNDATION

Once a seemingly impossible dream, Salolampi Finnish Language Village became the magical place we know and love because determined people like you stepped forward.

As the first Salolampi sessions were held at rented campsites, then at Concordia Language Village's dedicated site on Turtle River Lake, the Foundation began fundraising for scholarships, embracing the Finnish belief that anyone who wanted to attend Salolampi should be able to do so.

The Salolampi sauna, the heart of the Finnish home, was the first building to go up, even before ground was broken in 1990. Salolampi volunteers got to work erecting cabins shipped from Finland and soon Jyringin Talo, Salolampi's signature main building, began to take shape. Designed by Jerry Jyring and made possible by his transformative gift to the Salolampi Foundation, Jyringin Talo is modeled on the Jyväskylä railway station and is immediately recognizable as a small piece of Finland in Minnesota.

Salolampi has continued to grow since, with an ever-increasing number of villagers of every generation attending each year. Words such as rantasauna, nuotio, luontopolku, kioski, and mökki enter every villager's vocabulary, while Finnish foods and Finnish songs soon become familiar and well-loved.

In 2023, we celebrate the 45th anniversary of the Salolampi Finnish Language Village, and the 30th anniversary of programming at our permanent site. The Salolampi Foundation has been proud to support this work, and we extend a heartfelt thank you to the founders and to all who have contributed support and talent to this remarkable place.



FUNDRAISING HIGHLIGHTS

Last year, we shared with you that some of our 2022 Fundraising Goals were the following:

- Secure additional program support from private grant funding,
- Continue to encourage online giving, and
- Connect with new donors and volunteers, especially our alumni villagers and their parents.

We have made good progress in achieving these goals. A private grant application (highlighted on page 16) yielded gifts-in-kind of weaving materials to the Salolampi Foundation.

In addition, we had yet another successful Fall Fundraising Appeal (the “Phone-a-thon”). Many new donors were added to the call list, with a focus on capturing alumni villagers and their parents who have not previously been included in donor appeals. Despite fewer callers than in years past, the average donation remained the same, about \$100-120 per donation.

The board extends its heartfelt gratitude for the generosity and dedication of the Fall Scholarship Appeal volunteers. We are especially grateful to Board Member, Linda Warpula Davis, for once again leading the 2022 Phone-a-thon. She will step down as the Phone-a-thon lead after 2023.

Other 2022 fundraising highlights include the following:

- The Foundation has a very loyal donor base with 59% donor retention, compared to the 45% national average across non-profits.
- The Foundation has a Board Giving rate of 78.5%, above the national average of 71% across non-profits.
- Our efforts to encourage online giving have paid off: 102 gifts came in online in 2022, and 26% of our overall giving comes in online (up from 23% last year).
- Our average gift size increased slightly from \$116 (2021) to \$119 (2022).

FINANCIAL STATEMENTS

Salolampi Foundation Balance Sheet As of December 31, 2022

	Total
ASSETS	
Current Assets	
Bank Accounts	
1010 Checking	42,190.40
1015 Money Market	34,971.78
1020 Savings CD	1,000.00
1035 PayPal	7,189.03
Total Bank Accounts	\$ 85,351.21
Other Current Assets	
1200 Investments	
1220 Investment 1	0.00
1220A Endowment Contributions	386,974.81
1220D Other Gains/ (Losses)	295,206.40
Total 1220 Investment 1	\$ 682,181.21
1225 Investment 2	0.00
1225A Endowment Contributions	372,587.45
1225D Other Gains/ (Losses)	363,756.06
Total 1225 Investment 2	\$ 736,323.51
Total 1200 Investments	\$ 1,418,504.72
1400 Prepaid Expenses	2,921.85
Total Other Current Assets	\$ 1,421,426.57
Total Current Assets	\$ 1,506,777.78
TOTAL ASSETS	\$ 1,506,777.78
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2100 Accounts Payable	564.20

Total Accounts Payable	\$ 564.20
Credit Cards	
2200 Divvy Credit Card	108.23
Total Credit Cards	\$ 108.23
Total Current Liabilities	\$ 672.43
Total Liabilities	\$ 672.43
Equity	
3100 Available to Operating	414,243.05
3150 Board-Designated Endowment	
3152 Beginning	504,591.69
3155 YTD Change	-857,909.35
Total 3150 Board-Designated Endowment	-\$ 353,317.66
3200 With Donor Restrictions	
3260 Purpose	
3262 Beginning	16,046.65
3263 One Time Correction	857,909.35
3265 YTD Change	-197,446.89
Total 3260 Purpose	\$ 676,509.11
3280 In Perpetuity	
3282 Beginning	759,542.26
3285 YTD Change	883.91
Total 3280 In Perpetuity	\$ 760,426.17
Total 3200 With Donor Restrictions	\$ 1,436,935.28
Net Revenue	8,244.68
Total Equity	\$ 1,506,105.35
TOTAL LIABILITIES AND EQUITY	\$ 1,506,777.78

Monday, Apr 03, 2023 12:55:19 PM GMT-7 - Accrual Basis

FINANCIAL STATEMENTS

Salolampi Foundation Profit and Loss by Class January - December 2022

	I OPERATING	90 INVESTMENTS	TOTAL
Revenue			
4000 Contributed Income	51,560.42		\$51,560.42
4200 Investment Income	98.71	(187,194.32)	\$ (187,095.61)
4800 Other Misc. Revenue	0.00		\$0.00
4900 Net Assets Released from Restrictions	0.00		\$0.00
Total Revenue	\$51,659.13	\$ (187,194.32)	\$ (135,535.19)
GROSS PROFIT	\$51,659.13	\$ (187,194.32)	\$ (135,535.19)
Expenditures			
6000 Awards & Grants to Others	29,850.00		\$29,850.00
6100 Contract & Professional Fees	3,938.00	11,752.57	\$15,690.57
6300 Office Expenses	2,591.80		\$2,591.80
6308 PayPal Fees	209.30		\$209.30
6400 Information Technology	1,426.98		\$1,426.98
6500 Insurance	3,014.46		\$3,014.46
Total Expenditures	\$41,030.54	\$11,752.57	\$52,783.11
NET OPERATING REVENUE	\$10,628.59	\$ (198,946.89)	\$ (188,318.30)
Other Revenue			
8500 (Into)/ Out of Board-Designated Net Assets	857,909.35		\$857,909.35
8700 (Into)/ Out of Purpose Restricted Net Assets	197,446.89		\$197,446.89
8705 (Into)/ Out of Purpose Restricted Net Assets	(857,909.35)		\$ (857,909.35)
8900 (Into)/ Out of Net Assets Restricted in Perpe	(883.91)		\$ (883.91)
Total Other Revenue	\$196,562.98	\$0.00	\$196,562.98
NET OTHER REVENUE	\$196,562.98	\$0.00	\$196,562.98
NET REVENUE	\$207,191.57	\$ (198,946.89)	\$8,244.68

2022 VOLUNTEERS

Salolampi Foundation has no staff and runs entirely on the power of our volunteers, who give their time and effort in support of our mission. We are especially grateful to our volunteer board of directors, our phone-a-thon callers, and our work weekend volunteers, who keep Salolampi beautiful.

Phone-a-thon Callers

Claudia Adkins	Ashley Lund
Elsie Barnaby	Harri Marttinen
Joanne Bergman	Karen Käkälä Michael
Laura Bernard Moon	Judy Mikkola
Junelle Bernard	Louise Morgan
Edith Boos	Marlene Moreno
Richard Castro	Andrea Murrill
Gwyn Curran	Ivy Nevala
Mark Curran	Marvin Nevala
Bonnie Devorik	Andreas Ostenso
Doug Devorik	Jennifer Pulju Porter
Mary Ann Goms	Urho Rahkola
John Hanson III	Pamela Rahkola
Frank Hanson	John Rova
Marilyn Harma	Dan & Delores Salin
Roger Harma	Kaisa Taipale
Ann Hutchings	Paavo Taipale
Katie-Rose Imbriano	Bernice Tenquist
Curtis Jackson	Arlene Putikka Tucker
Mary Jo Jackson	Izabella Usitalo
John Jorgensen	Becky Vogsland
Kathryn Jorgensen	Tiina L. Watts
Jeanette Karjala	Aino Wheler
Gil Kinnunen	Annamari Paimela-
Lisa Koivisto	Wheler
Lynn Laakkonen	Matt Wiitala
Heidi Marttila Losure	Julie A. Wood

Linda & Stanley Davis
Grant Ebeling
Wayne Ebeling
MaryAnn Goms
Cindy Gunnerson
Jerry Guenther
Susan Harstad
Ann Hutchings
Amanda Isaacs
Andy Kimball
David Kimball
Toni Kohler
Daniel Kohler
Valerie Knuuttila
Eli Lahti-Schlotec
John Laitinen
Milo Laitinen
Pirkko Moilanen
Ginny Pekuri
Nora Pekuri
Finn Pekuri
Jenna Pulju Porter
Sue Romano
Geraldine Ross
Agnieszka Sucharska
Kaisa Syvaaja
Emma Tennyson
Karen & Kenneth Tervola
Adam, Amy, Heta & Niilo Tervola Hultberg

2022 DONORS

Thank you to our generous donors. The magic of Salolampi would not be possible without your help.

We have made every effort to recognize our donors as they wish to be listed. If we have inadvertently missed you, you would prefer to remain anonymous, or you would like your name to appear differently, please contact us at info@salolampi.org.

In Memory of George Ahlgren

Elaine Ahlgren
Arlene Putikka Tucker

In Memory of Quentin Bloomquist

The Knights of the Kaleva,
Pohjolaisen Maja #25

In Memory of Baby Tyler Arthur Aho

Wolf Lake Chapter 29,
Finnish American Historical Society

In Memory of Ken Daniels

Jane Daniels
The Takkunen Family Foundation

In Memory of Martin Aho

Aaron Aho

In Memory of Ira Ebeling

Wayne Ebeling

In Memory of Elaine Anuta

Paavo Taipale
Michael Anuta

In Memory of Rev. Omar and Saimi Halme

Michael & Susan Feldman

In Memory of Ernest Banttari

Eeva Savolainen-Sundstrom

In Memory of George and Miriam Hendrickson

Jean and Randy Hendrickson

In Memory of Leonard & Mary Beavis

Dr. WD Beavis and family
WR Beavis and family
RK Beavis and family
John E & Mary Ann Berglund
MK Wade and family

In Memory of Reino and Evelyn Jokinen

Becky Vogsland

In Memory of H. Eugene Karjala

Diane Cavosie

2022 DONORS (CONTINUED)

In Memory of Viljo Katainen

Vergene Ollila Routhe

In Memory of Clifford Koskela

Wolf Lake Chapter 29,
Finnish American Historical Society

In Memory of John William Koski

Finn-am Finlandia Foundation
Mary Ann Goms

In Memory of Sylvia Annette Koski

Gwyn & Mark Curran

In Memory of Tylene Lothberg

Kenneth & Frances Lahti

In Memory of Philip Malis

Suzanne Aho

In Memory of Mikell Josephine McMahon

Helen Claire McMahon

In Memory of Michael John Mowers

Patrick Mowers

In Memory of Armi Koskinen Nelson

John Laine

In Memory of Danna Nelson

Meghan DeMaris

In Memory of George Palo

The Knights of the Kaleva,
Pohjolaisen Maja #25

In Memory of Onni Putikka

Arlene Putikka Tucker

In Memory of Robert and Violet Ritala

Shelley Kerber

In Memory of Hillja and Carl Rydholm

Louise Larsen

In Memory of Larry *Lauri*/Heinrich Saukko

JoAnn Tiedemann

In Memory of Mauno Silpala

Michael & Susan Feldman

In Memory of Adrian Swanson

Ruthann Swanson
Carol Jackson
Arlene Putikka Tucker

In Memory of Victor & Esther Sola

Dale D & Elizabeth Sola

In Memory of Seija and Arnold Usitalo

Steven Usitalo

In Memory of Fay Vaisvila

Ronald & Vicki Vaisvila

In Memory of Urho and Sylvia Wiik

David & Barbara Viik Brierley



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Sandra Schultz
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Earl Seppala

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Phillip Ylitalo
Rodney and Alice Ylitalo
Arnold & Elsie Yuhala

SCHACHT LOOM GRANT

Salolampi was a recipient of the Schacht Spindle Company's 2022 Schacht Tools for Schools Grant.

This grant program helps schools and non-profits purchase weaving equipment. We received the following equipment to support Salolampi's weaving curriculum:

- 5 - Cricket looms and shuttles
- 10 - tablet/card weaving cards
- 10 - belt shuttles
- book Card Weaving by Candace Crockett
- book Inventive Weaving on a Little Loom by Syne Mitchell

Thanks to Susan *Susanna* Harstad and Kristi *Kirsti* Loeck for their assistance in preparing these materials for use in summer 2022, and to Bruce Engebretson for his ongoing technical assistance with Salolampi's weaving program.



SALOLAMPI FOUNDATION

P.O. Box 14480
Minneapolis, MN 55414-0480

Contact

Salolampi Foundation
P.O. Box 14480
Minneapolis, MN
55414-0480

www.salolampi.org



Thank you for your dedication and support!
Will we see you at an upcoming program?

Save the Dates:

Virtual Spring Adult Classes + Conversation Hours
January 10 - March 27
Virtual Club Salolampi for Youth March 10 - April 21
Spring Adult Week May 11 - 17
Summer sessions begin June 10th!

Visit Salolampi.org for the full calendar

Tuhammet Kiitokset!